**NEERAJ SHRIMALI Flat no. 303 Samridhi Apprt. Ambegaon Khurd, Katraj, Pune-411046**

**Email:** [neerajshrimali3@gmail.com](mailto:neerajshrimali3@gmail.com)

**Phone: (M)** **+917620106468 , 08796214469**

**To obtain a challenging position in a growth oriented organization that will enable me to utilize my experience and skills for organizational growth and help me reach higher echelons**

**PROFESSIONAL SYNOPSIS**

* Young, energetic and result oriented professional with over 4 years of experience in Sales And Finance with strong academic background
* Exceptional communication, analytical, inter personal and problem solving skills
* Ability to prioritize and remain focused on the essence of an issue
* Skilled at learning new concepts quickly, working well under pressure and communicating ideas clearly and effectively

**TECHNICAL PROFICIENCY**

* **MS-Office**
* **Tally 9.0**

**PROFESSIONAL EXPERIENCE**

**Company: Bajaj Allianz staffing solution (BASS) (Jan 2015 to till date)**

**Position : Assistant manager (Salaried Home Loan)**

**Responsibilities:**

* To Doing Home Loan from Existing Salaried Customer.
* Make relation with Builders to improve business.

**Company: Axis securities Ltd. (Auto loan) (Oct 2013 to June 2014 )**

**Position : Relationship officer**

**Responsibilities:**

* To maintain relation with dealer and make business.
* Make relation with customer to improve business.
* Handling ten branches in Pune.

**Company: Greenland motors (maruti suzuki) ( May 2010 to Aug 2013)**

**Position : Sales executive**

**Responsibilities:**

* To make relation with customer and sell cars.
* To solve all the queries of customer

**ACADEMIC QUALIFICATION**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **Year** | **Institution** | **Grades** |
| **B.A.** | 2010 | **Allahabad University** | II Class |
| **Senior**  **Secondary** | 2006 | **C.A.V. Inter College, Allahabad** | II Class |
| **Higher**  **Secondary** | 2004 | **R.R.D.S.V.N.Inter College**  **Allahabad** | II Class |

**PERSONAL VITAE**

**Father Name** Mr. Jai Chandra shrimali

**Date of Birth** 20th Aug, 1989

**Marital Status** Unmarried

**Sex** Male

**Language Known** Hindi and English

**Hobbies** Singing, Listening Music

**Salary Expected** Negotiable

**Date:**

**Place:**

**(*Neeraj*** **shrimali**)